

VILLAGE OF GLENCOE  
GOLF ADVISORY COMMITTEE

June 20, 2016

7:00 p.m.

Glencoe Village Hall  
675 Village Court  
Glencoe, IL, 60022

A G E N D A

*The Village of Glencoe is subject to the requirements of the Americans with Disabilities Act of 1990. Individuals with disabilities who plan to attend this meeting and who require certain accommodations in order to allow them to observe and/or participate in this meeting, or who have questions regarding the accessibility of the meeting or the facilities, are requested to contact the Village of Glencoe at least 72 hours in advance of the meeting at (847) 835-4114, or please contact the Illinois Relay Center at (800) 526-0844, to allow the Village of Glencoe to make reasonable accommodations for those persons.*

1. CALL TO ORDER AND ROLL CALL  
Dale Thomas, Chairman  
Jim Hirsch  
Eva Levy  
Mitch Melamed  
Ron Schmidt  
Scott Shore
2. APPROVAL OF MAY 2016 MEETING MINUTES
3. PUBLIC COMMENT TIME
4. MANAGER'S MONTHLY REPORT
  - MAY 2016 SUMMARY REPORT
5. OTHER BUSINESS
6. CLOSED SESSION
7. ADJOURNMENT

VILLAGE OF GLENCOE  
GOLF ADVISORY COMMITTEE  
Meeting Minutes  
May 16, 2016

1. CALL TO ORDER AND ROLL CALL

The Golf Advisory Committee was called to order at 7:00 p.m. at the Village Hall. The following members were present:

Dale Thomas, Chairman  
Jim Hirsch  
Ron Schmidt  
Scott Shore

Committee members Joe Keefe and Mitch Melamed were absent.

2. APPROVAL OF THE 2016 APRIL MINUTES

The April Golf Advisory Committee meeting minutes were approved as written.

3. PUBLIC COMMENT TIME

- None

4. MANAGERS MONTHLY REPORT

- Stella reviewed the April monthly reports and financial statement.
- Expansion of the chipping and putting greens took place. These greens will be available for use mid-May.
- Ten new trees were planted on the course as part of the tree replacement program.
- New landscaping was planted to screen the on course bathrooms.
- A question was asked as to why there was a decrease in Academy revenues in comparison to last year. Stella replied that the decrease is due to the timing on the payments to the instructors but the actual revenues are in line with last year.

5. CLOSED SESSION

6. ADJOURNMENT

- There being no further business for discussion, the meeting was adjourned at 7:20 p.m.



# Glencoe Golf Club

To: Golf Advisory Committee  
From: Stella Nanos, General Manager  
Date: June 17, 2016  
Subject: May 2016 Monthly Report

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**Financial Overview:** May's weather brought above average precipitation with 17 days of measureable rainfall. Carts were not allowed on the course 7 days out of the month. Total revenues were \$211,565 versus the budget of \$217,768.

	2016 Actual	2015 Actual
Rounds	3,859	4,170
Average Rate	\$37.98	\$36.14
FYTD Rounds	5,886	6,046

## Departmental Overview:

**Golf Shop:** Greens fee revenue was \$146,580 vs. the budget of \$153,557.

**Merchandise:** Golf shop sales totaled \$7,658 vs. a budget of \$10,150.

**Driving Range:** The driving range revenue was \$10,183 vs. the budget of \$8,500.

**Rentals:** Power cart rental revenue was \$29,845 vs. the budget of \$27,171; pull cart rental revenue was \$2,246 vs. the budget of \$2,500.

**Food & Beverage:** The restaurant is open with a full menu and the beverage cart is available weather permitting. The first rent payment of \$22,000 is due June 1<sup>st</sup>.

## Golf Course:

- The green expansion and bunker redesign of the 14<sup>th</sup> hole was completed. This work will allow for additional pin placements and will make the hole more challenging.
- The sewer and HVAC systems in the clubhouse are both failing and will have to be addressed this season. We are in the process of acquiring bids for these unbudgeted projects.
- New screen doors were installed on the screened in porch.
- Lights are being installed in the cart storage area to help with cleaning after dark.

**2016 Weather:** The high temperature for the month was 90 degrees and the low was 50 degrees. The average high for the month is 69 degrees and the average low is 50 degrees. Total precipitation was 5.4 inches against an average of 3.68 inches.

**Marketing Notes:**

- The Club has initiated advertising through Facebook Ads. This marketing tool uses technology to target a geo located audience.
- Google ad words remarketing is being utilized to introduce target marketing to guests who have visited our website, used our mobile app or have provided their email address.
- A TaylorMade fitting day was held to help promote the sale of golf clubs.
- An email blast was sent promoting summer camps, the men's league and the senior scramble year.
- Social media website updates via Twitter and Facebook.

**Miscellaneous:**

- The first week of Permanent Tee Times began in May. This program has 181 members, runs for 19 weeks and is responsible for 12% of the gross budgeted revenue.
- Stella Nanos met Jean Franczyk, the new president and CEO of the Chicago Botanic Garden during a welcome reception in her honor. A tour of the golf course will be scheduled in June to acquaint Ms. Franczyk with the Club's environmental efforts and to cultivate this intergovernmental relationship.
- The Glencoe Golf Club hosted a retirement reception for five teachers from the Glencoe School District. Over 100 attendees enjoyed refreshments on the deck overlooking the golf course.

Sincerely,

Stella Nanos  
General Manager  
Glencoe Golf Club

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**GLENCOE GOLF CLUB  
MONTHLY FINANCIAL REPORT**

**May 2016**

Glencoe Golf Club											
INCOME STATEMENT											
Summary of All Units											
For the Month Ending May 31, 2016											
	This Period Actual	This Period Budget	+/- Budget	This Period Last Year	+/- Last Year	Year To Date Actual	Year To Date Budget	+/- Budget	Year To Date Last Year	+/- Last Year	Annual Budget
<b>REVENUE</b>											
GOLF ACADEMY	4,339	7,400	(3,061)	14,618	(10,279)	12,997	12,400	597	25,498	(12,501)	90,100
GREENS FEES	152,723	160,257	(7,534)	157,354	(4,631)	229,127	225,820	3,307	224,753	4,374	1,093,424
LEASES	-	-	-	-	-	-	-	-	-	-	24,480
MERCHANDISE	7,658	10,150	(2,492)	15,352	(7,694)	17,733	14,400	3,333	19,410	(1,677)	52,250
OTHER	6,367	4,290	2,077	6,607	(240)	8,941	7,098	1,843	9,289	(348)	23,054
OUTINGS	450	-	450	855	(405)	450	-	450	2,055	(1,605)	27,642
POWER CARTS	29,845	27,171	2,674	28,670	1,175	41,579	36,703	4,876	38,534	3,045	242,177
RANGE	10,183	8,500	1,683	10,238	(55)	17,965	13,200	4,765	17,352	613	54,400
<b>TOTAL</b>	<b>211,565</b>	<b>217,768</b>	<b>(6,203)</b>	<b>233,694</b>	<b>(22,129)</b>	<b>328,792</b>	<b>309,621</b>	<b>19,171</b>	<b>336,891</b>	<b>(8,099)</b>	<b>1,607,527</b>
<b>EXPENSES</b>											
C&G PAYROLL	35,873	37,199	(1,326)	39,134	(3,261)	94,695	113,556	(18,861)	107,787	(13,092)	475,912
CAPITAL OUTLAY	33,177	68,699	(35,522)	59,591	(26,414)	72,763	97,581	(24,818)	73,071	(308)	679,498
CHEM/FERTILIZER	16,690	11,000	5,690	12,151	4,539	20,692	14,500	6,192	14,002	6,690	75,000
COGS	5,221	6,598	(1,377)	7,860	(2,639)	7,670	9,360	(1,690)	10,592	(2,922)	33,963
COMMUNICATIONS	685	1,542	(857)	880	(195)	2,125	3,039	(914)	2,027	98	14,189
CREDIT CARD FEES	4,150	4,431	(281)	4,431	(281)	7,760	7,349	411	7,349	411	33,605
EQUIPMENT R&M	3,139	1,900	353	1,573	680	3,987	3,900	87	3,608	379	23,600
GASOLINE	6,590	100	3,039	-	3,139	3,139	300	2,839	-	3,139	19,700
GOLF ACADEMY	1,998	13,340	(6,750)	24,183	(17,593)	18,531	19,320	(789)	32,676	(14,145)	69,486
LIABILITY INSURANCE	3,610	1,762	236	1,485	513	4,993	4,285	678	4,012	951	17,139
MAINTENANCE SUPPLIES	-	5,260	(1,650)	5,286	(1,676)	7,320	9,040	(1,720)	7,599	(279)	25,760
MANAGEMENT FEE	162	3,543	(3,543)	-	-	-	10,629	10,629	-	-	42,516
MARKETING	7,321	4,000	3,838	4,994	(4,832)	8,270	8,000	270	6,223	2,047	25,000
OTHER	7,974	9,293	(1,972)	3,658	3,663	13,588	25,701	(12,113)	8,836	4,752	63,291
POWER CART LEASE	92	7,974	-	5,500	2,474	15,948	15,948	-	5,500	10,448	47,845
RANGE	34,231	3,500	(3,408)	3,716	(3,624)	4,593	3,500	1,093	3,716	877	3,800
SHOP PAYROLL	-	39,913	(5,682)	43,036	(8,805)	93,542	109,789	(16,247)	105,117	(11,575)	455,582
UTILITIES	352	210	2,000	197	155	5,118	5,600	(482)	3,897	1,221	39,785
WATER-SEWER-GARBAGE	163,518	222,264	(58,746)	217,675	(54,157)	385,506	462,817	(56,053)	396,855	(11,349)	30,470
<b>TOTAL</b>	<b>48,047</b>	<b>(4,496)</b>		<b>16,019</b>		<b>(56,714)</b>	<b>(153,196)</b>		<b>(59,964)</b>		<b>(568,614)</b>
<b>OPERATING INCOME (LOSS)</b>											
INTEREST	202	142	60	195	7	1,280	410	870	840	440	1,945
SALE OF ASSETS	-	-	-	-	-	-	-	-	-	-	-
INTEREST EXPENSE	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL</b>	<b>202</b>	<b>142</b>	<b>60</b>	<b>195</b>	<b>7</b>	<b>1,280</b>	<b>410</b>	<b>870</b>	<b>840</b>	<b>440</b>	<b>5,045</b>
CHANGE IN NET ASSETS	48,249	(4,354)		16,214		(55,434)	(152,786)		(59,124)		(563,569)
<b>DAYS OF OPERATION</b>	29.00	30.00	(1.00)	29.00	-	62.00	75.00	(13.00)	61.00	1	238.00
<b>ROUNDS</b>	3,859	3,925	(66)	4,170	(311)	5,886	5,705	181	6,046	(160)	31,146
<b>AVERAGE GF PER ROUND</b>	39.58	40.83	(1.25)	37.73		38.93	39.58		37.17		35.11

**Glencoe Golf Club  
FY2017 Round History**

	Fiscal Year 2017			Fiscal Year 2016		
	Period	Ytd	Budget Rounds	Period	Ytd	Budget Rounds
March	539	539	264	244	244	262
April	1,488	2,027	1,516	1,632	1,876	1,334
May	3,859	5,886	3,925	4,170	6,046	4,135
June	-	5,886	5,592	4,824	10,870	5,603
July	-	5,886	6,266	6,124	16,994	6,341
August	-	5,886	5,976	5,955	22,949	6,025
September	-	5,886	4,584	4,578	27,527	4,587
October	-	5,886	2,623	2,818	30,345	2,480
November	-	5,886	400	1,214	31,559	305
December	-	5,886		397	31,956	
January		5,886			31,956	
February		5,886			31,956	
			Ytd		Ytd	Ytd
			Bud. Rnds		Bud. Rnds	Bud. Rnds

**DAYS OF OPERATION**

	Fiscal Year 2017			Fiscal Year 2016		
	Period	Ytd	Budget Days	Period	Ytd	Budget Days
March	19	19	14	9	9	14
April	14	33	30	23	32	30
May	29	62	31	29	61	31
June	-	62	30	26	87	30
July	-	62	31	31	118	31
August	-	62	31	30	148	31
September	-	62	30	27.0	175	30
October	-	62	31	28	203	31
November	-	62	10	13	216	10
December	-	62		10	226	
January		62			226	
February		62			226	
			Ytd		Ytd	Ytd
			Bud. Days		Bud. Days	Bud. Days

**ROUNDS PER DAY OF BUDGETED OPERATION**

	Fiscal Year 2017			Fiscal Year 2016		
	Actual	Budget	Variance	Actual	Budget	Variance
March	39	19	20	17	19	-1
April	50	51	-1	54	44	10
May	124	127	-2	135	133	1
June	0	186	-186	161	187	-26
July	0	202	-202	198	205	-7
August	0	193	-193	192	194	-2
September	0	153	-153	153	153	0
October	0	85	-85	91	80	11
November	0	40	-40	121	30	91
December	#DIV/0!	#DIV/0!	#DIV/0!	0	0	N/A
January	#DIV/0!	#DIV/0!	#DIV/0!	0	0	N/A
February	#DIV/0!	#DIV/0!	#DIV/0!	0	0	N/A

Source: Golf Records

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## **Revenue Summary & Detail**



Glencoe Golf Club  
Monthly Revenue Activity Summary

Year-To-Date Activity (FY 2017)

May 2016 Activity

activity  
key acct title

activity key acct title	This Period		\$ of Period		This Period		\$ of Period		YTD Actual	YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
	Actual	Budget	Budget	Budget	Last Year	Last Year	Last Year	Last Year					
GOLF ACADEMY	4,339	7,400	-3,061	14,618	-10,279	12,997	12,400	597	25,498	-12,501	90,100		
GREENS FEES	152,723	160,257	-7,534	157,354	-4,631	229,127	225,820	3,307	224,753	4,374	1,093,424		
INTEREST	202	142	61	195	7	1,280	410	870	840	440	1,945		
LEASES	0	0	0	0	0	0	0	0	0	0	24,480		
MERCHANDISE	7,658	10,150	-2,492	15,352	-7,694	17,733	14,400	3,333	19,410	-1,677	52,250		
OTHER	6,367	4,290	2,077	6,607	-240	8,941	7,098	1,843	9,289	-348	23,054		
OUTINGS	450	0	450	855	-405	450	0	450	2,055	-1,605	27,642		
POWER CARTS	29,845	27,171	2,674	28,670	1,175	41,579	36,703	4,876	38,534	3,045	242,177		
RANGE	10,183	8,500	1,683	10,238	-55	17,965	13,200	4,765	17,352	613	54,400		

# Glencoe Golf Club

## Monthly Revenue Activity Detail

activity key acct title	Year-To-Date Activity (FY 2017)										
	May 2016 Activity										
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
<b><u>GOLF ACADEMY</u></b>											
60-166-600-32517	0	0	0	0	0	0	0	0	0	0	40,100
60-166-600-32927	4,339	7,400	-3,061	14,618	-10,279	12,997	12,400	597	25,498	-12,501	50,000
<b>GOLF ACADEMY</b>	<b>4,339</b>	<b>7,400</b>	<b>-3,061</b>	<b>14,618</b>	<b>-10,279</b>	<b>12,997</b>	<b>12,400</b>	<b>597</b>	<b>25,498</b>	<b>-12,501</b>	<b>90,100</b>
<b><u>GREENS FEES</u></b>											
60-166-600-32480	6,593	6,700	-107	6,625	-32	13,587	12,100	1,487	12,698	889	19,825
60-166-600-32485	59,543	62,467	-2,924	62,385	-2,842	83,838	91,276	-7,438	91,302	-7,464	522,471
60-166-600-32490	43,571	52,353	-8,783	36,238	7,333	88,685	83,707	4,978	68,647	20,039	367,128
60-166-600-32495	43,017	38,737	4,280	52,106	-9,089	43,017	38,737	4,280	52,106	-9,089	184,000
<b>GREENS FEES</b>	<b>152,723</b>	<b>160,257</b>	<b>-7,534</b>	<b>157,354</b>	<b>-4,631</b>	<b>229,127</b>	<b>225,820</b>	<b>3,307</b>	<b>224,753</b>	<b>4,374</b>	<b>1,093,424</b>
<b><u>INTEREST</u></b>											
60-166-600-32805	396	142	254	142	254	1,108	410	698	410	698	1,945
60-166-600-32810	-193	0	-193	54	-247	172	0	172	430	-258	0
<b>INTEREST</b>	<b>202</b>	<b>142</b>	<b>61</b>	<b>195</b>	<b>7</b>	<b>1,280</b>	<b>410</b>	<b>870</b>	<b>840</b>	<b>440</b>	<b>1,945</b>
<b><u>LEASES</u></b>											
60-166-600-32920	0	0	0	0	0	0	0	0	0	0	24,480
<b>LEASES</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>24,480</b>
<b><u>MERCHANDISE</u></b>											
60-166-600-32705	0	0	0	0	0	75	125	-50	31	44	300
60-166-600-32710	3,049	2,500	549	2,520	529	4,732	3,850	882	4,121	610	18,800
60-166-600-32715	1,170	1,450	-280	5,919	-4,749	1,647	2,125	-478	6,576	-4,929	6,800
60-166-600-32720	3,440	6,200	-2,761	6,914	-3,474	11,117	8,300	2,817	8,634	2,483	26,350
60-166-600-32730	0	0	0	0	0	162	0	162	48	114	0
<b>MERCHANDISE</b>	<b>7,658</b>	<b>10,150</b>	<b>-2,492</b>	<b>15,352</b>	<b>-7,694</b>	<b>17,733</b>	<b>14,400</b>	<b>3,333</b>	<b>19,410</b>	<b>-1,677</b>	<b>52,250</b>
<b><u>OTHER</u></b>											
60-166-600-32500	150	0	150	100	50	250	300	-50	150	100	300
60-166-600-32510	2,246	2,500	-254	1,998	248	3,672	3,800	-128	3,197	475	15,900
60-166-600-32520	280	240	40	240	40	680	920	-240	920	-240	2,000
60-166-600-32525	3,240	1,200	2,040	2,460	780	3,440	1,600	1,840	2,780	660	2,000

Revenue List

**Glencoe Golf Club**  
**Monthly Revenue Activity Detail**

activity key acct title	May 2016 Activity				Year-To-Date Activity (FY 2017)									
	This Period		\$ of Period		This Period		\$ of Period		YTD		YTD Last		\$ of Last	
	Actual	Budget	Budget	Budget	Last Year	Last Year	Actual	Budget	Budget	Budget	Year	Year	Year	Budget
60-166-600-32530 RENTAL CLUBS	146	350	-204	414	-268	182	478	570	570	-388	2,854			
60-166-600-32995 SUNDRY	305	0	305	1,395	-1,090	717	0	717	1,672	-955	0			
<b>OTHER</b>	<b>6,367</b>	<b>4,290</b>	<b>2,077</b>	<b>6,607</b>	<b>-240</b>	<b>8,941</b>	<b>7,098</b>	<b>1,843</b>	<b>9,289</b>	<b>-348</b>	<b>23,054</b>			
<b>OUTINGS</b>														
60-166-600-32475 GOLF OUTING REVENUE	450	0	450	855	-405	450	0	450	2,055	-1,605	27,642			
<b>OUTINGS</b>	<b>450</b>	<b>0</b>	<b>450</b>	<b>855</b>	<b>-405</b>	<b>450</b>	<b>0</b>	<b>450</b>	<b>2,055</b>	<b>-1,605</b>	<b>27,642</b>			
<b>POWER CARTS</b>														
60-166-600-32505 ELECTRIC CART RENTAL	29,845	27,171	2,674	28,670	1,175	41,579	36,703	4,876	38,534	3,045	242,177			
<b>POWER CARTS</b>	<b>29,845</b>	<b>27,171</b>	<b>2,674</b>	<b>28,670</b>	<b>1,175</b>	<b>41,579</b>	<b>36,703</b>	<b>4,876</b>	<b>38,534</b>	<b>3,045</b>	<b>242,177</b>			
<b>RANGE</b>														
60-166-600-32515 PRACTICE RANGE REVENUES	10,183	8,500	1,683	10,238	-55	17,965	13,200	4,765	17,352	613	54,400			
<b>RANGE</b>	<b>10,183</b>	<b>8,500</b>	<b>1,683</b>	<b>10,238</b>	<b>-55</b>	<b>17,965</b>	<b>13,200</b>	<b>4,765</b>	<b>17,352</b>	<b>613</b>	<b>54,400</b>			

**Expenditure Report**

Summary Report by Type  
Expenditure Detail

Glencoe Golf Club

Monthly Expenditure Activity Summary

activity sub_1 key acct title	May 2016 Period Activity				Year-To-Date Activity (FY 2017)						
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
C&G PAYROLL	35,873	37,199	-1,325	39,134	-3,261	94,695	113,556	-18,861	107,787	-13,091	475,912
CAPITAL	33,177	68,699	-35,522	59,591	-26,414	72,763	97,581	-24,818	73,071	-308	679,498
CHEM/FERTILIZER	16,690	11,000	5,690	12,151	4,539	20,692	14,500	6,192	14,002	6,690	75,000
COGS	5,221	6,598	-1,377	7,860	-2,639	7,670	9,360	-1,690	10,592	-2,922	33,963
COMMUNICATIONS	685	1,542	-857	880	-195	2,125	3,039	-914	2,027	97	14,189
CREDIT CARD FEES	4,150	4,431	-281	4,431	-281	7,760	7,349	411	7,349	411	33,605
DEPRECIATION	0	0	0	0	0	0	0	0	0	0	105,000
EQUIPMENT R&M	2,253	1,900	353	1,573	681	3,987	3,900	87	3,608	379	23,600
GASOLINE	3,139	100	3,039	0	3,139	3,139	300	2,839	0	3,139	19,700
GOLF ACADEMY	6,590	13,340	-6,750	24,183	-17,593	18,531	19,320	-789	32,676	-14,145	69,486
INTEREST EXPENSE	0	0	0	0	0	0	0	0	0	0	3,100
LIABILITY INSURANCE	1,998	1,762	236	1,485	512	4,963	4,285	679	4,012	951	17,139
MAINTENANCE SUPPLIES	3,610	5,260	-1,650	5,286	-1,676	7,320	9,040	-1,720	7,599	-278	25,760
MANAGEMENT FEE	0	3,543	-3,543	0	0	0	10,629	-10,629	0	0	42,516
MARKETING	162	4,000	-3,838	4,994	-4,832	8,270	8,000	270	6,223	2,048	25,000
OTHER	7,321	9,293	-1,972	3,658	3,663	13,588	25,701	-12,113	8,836	4,753	63,291
POWER CART LEASE	7,974	7,974	0	5,500	2,474	15,948	15,948	0	5,500	10,448	47,845
RANGE	92	3,500	-3,408	3,716	-3,624	4,593	3,500	1,093	3,716	877	3,800
SHOP PAYROLL	34,231	39,913	-5,682	43,036	-8,805	93,542	109,789	-16,247	105,117	-11,575	455,582

Glencoe Golf Club

Monthly Expenditure Activity Summary

activity sub_1 sub1_title key acct title	May 2016 Period Activity				Year-To-Date Activity (FY 2017)				Annual Budget		
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget		YTD Last Year	\$ of Last Year
	UTILITIES	0	2,000	-2,000	0	0	5,118	5,600		-482	3,897
WATER-SEWER-GARBAGE	352	210	142	197	155	802	1,420	-618	843	-42	30,470

# Glencoe Golf Club Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title	May 2016 Period Activity				Year-To-Date Activity (FY 2017)						
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
<b>C&amp;G PAYROLL</b>											
60-166-387-42110 SALARIES REG - BUILDING	14,882	14,933	-50	12,865	2,017	44,671	44,798	-127	38,824	5,848	198,599
60-166-387-42118 SAFETY PAY	0	0	0	0	0	225	0	225	0	225	0
60-166-387-42120 SALARIES - RHS PAY	0	2,500	-2,500	2,079	-2,079	0	2,500	-2,500	2,079	-2,079	2,500
60-166-387-42210 SALARIES TEMP -	10,860	10,866	-7	15,399	-4,540	23,650	32,599	-8,949	35,589	-11,938	141,264
60-166-387-42610 EMPLOYEE BENEFITS	4,123	4,151	-28	4,181	-58	12,347	12,453	-106	12,544	-197	50,087
60-166-387-46115 SOCIAL SECURITY ADMIN.	2,163	1,621	542	1,734	429	4,778	4,863	-84	4,557	221	21,072
60-166-387-46120 MEDICARE ONLY CONTRIB.	508	376	131	405	102	1,120	1,129	-10	1,066	54	4,893
60-166-387-46125 ILL MUNI. RET. FUND	3,337	2,751	586	2,470	867	7,904	8,254	-351	7,131	773	35,768
60-166-387-47110 UNEMPLOYMENT	0	0	0	0	0	0	6,960	-6,960	5,998	-5,998	21,729
<b>C&amp;G PAYROLL</b>	<b>35,873</b>	<b>37,199</b>	<b>-1,325</b>	<b>39,134</b>	<b>-3,261</b>	<b>94,695</b>	<b>113,556</b>	<b>-18,861</b>	<b>107,787</b>	<b>-13,091</b>	<b>475,912</b>
<b>CAPITAL</b>											
60-166-387-81120 BUILDING ALTERATIONS	95	2,000	-1,905	0	95	95	2,000	-1,905	1,000	-905	410,500
60-166-387-81130 GOLF COURSE	4,665	24,500	-19,835	27,117	-22,452	16,153	49,000	-32,847	33,683	-17,530	89,150
60-166-387-81135 FORESTRY &	0	0	0	180	-180	0	0	0	180	-180	39,000
60-166-387-82140 GOLF EQUIPMENT	18,234	30,000	-11,766	21,396	-3,163	46,154	30,000	16,154	21,396	24,757	65,500
60-166-387-89105 CAPITAL SALARIES	8,516	10,200	-1,684	5,438	3,077	8,665	13,864	-5,199	10,388	-1,723	63,000
60-166-387-89107 CAPITAL OVERTIME	1,577	0	1,577	3,683	-2,105	1,577	0	1,577	3,683	-2,105	0
60-166-387-89110 CAPITAL SOCIAL SEC.	33	632	-600	566	-533	42	860	-818	872	-830	3,906
60-166-387-89115 CAPITAL MEDICARE	8	148	-140	132	-125	10	201	-191	204	-194	914
60-166-387-89120 CAPITAL IMRF	50	1,219	-1,169	1,079	-1,029	68	1,657	-1,589	1,665	-1,597	7,529
<b>CAPITAL</b>	<b>33,177</b>	<b>68,699</b>	<b>-35,522</b>	<b>59,591</b>	<b>-26,414</b>	<b>72,763</b>	<b>97,581</b>	<b>-24,818</b>	<b>73,071</b>	<b>-308</b>	<b>679,498</b>
<b>CHEM/FERTILIZER</b>											
60-166-387-61240 CHEMICALS/SEED/FERTILI	16,690	11,000	5,690	12,151	4,539	20,692	14,500	6,192	14,002	6,690	75,000
<b>CHEM/FERTILIZER</b>	<b>16,690</b>	<b>11,000</b>	<b>5,690</b>	<b>12,151</b>	<b>4,539</b>	<b>20,692</b>	<b>14,500</b>	<b>6,192</b>	<b>14,002</b>	<b>6,690</b>	<b>75,000</b>
<b>COGS</b>											
60-166-386-63140 COGS-FOOD SUPPLIES	0	0	0	0	0	0	81	-81	0	0	195
60-166-389-63105 COGS-GOLF BALLS	2,035	1,625	410	1,537	498	3,068	2,503	566	2,537	531	12,220
60-166-389-63120 COGS-CLOTHING	736	943	-207	948	-212	1,131	1,381	-250	1,470	-339	4,420
60-166-389-63135 COGS-MERCHANDISE	2,451	4,030	-1,579	5,375	-2,925	3,424	5,395	-1,971	6,585	-3,161	17,128
60-166-389-63140 COGS-FOOD SUPPLIES	0	0	0	0	0	47	0	47	0	47	0

**Glencoe Golf Club  
Monthly Expenditure Activity Detail**

activity sub_1 sub1_title key acct title	May 2016 Period Activity				Year-To-Date Activity (FY 2017)					
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of Last Year	Annual Budget	
COGS	5,221	6,598	-1,377	7,860	-2,639	7,670	9,360	10,592	-2,922	33,963
<b>COMMUNICATIONS</b>										
60-166-385-52205 TELECOM/INTERNET	685	1,542	-857	880	-195	2,125	3,039	2,027	97	14,189
<b>COMMUNICATIONS</b>										
685 1,542 -857 880 -195 2,125 3,039 2,027 97 14,189										
<b>CREDIT CARD FEES</b>										
60-166-388-52195 CREDIT CARD FEES	4,150	4,431	-281	4,431	-281	7,760	7,349	7,349	411	33,605
<b>CREDIT CARD FEES</b>										
4,150 4,431 -281 4,431 -281 7,760 7,349 7,349 411 33,605										
<b>DEPRECIATION</b>										
60-166-385-95105 DEPRECIATION	0	0	0	0	0	0	0	0	0	105,000
<b>DEPRECIATION</b>										
0 0 0 0 0 0 0 0 0 0 105,000										
<b>EQUIPMENT R&amp;M</b>										
60-166-387-51180 GENERAL EQUIPMENT R/M	2,253	1,000	1,253	1,573	681	3,987	3,000	3,608	379	20,000
60-166-387-51230 IRRIGATION SYSTEM R/M	0	900	-900	0	0	0	900	-900	0	3,600
<b>EQUIPMENT R&amp;M</b>										
2,253 1,900 353 1,573 681 3,987 3,900 87 3,608 379 23,600										
<b>GASOLINE</b>										
60-166-387-61185 GASOLINE-OIL-GREASE	3,139	100	3,039	0	3,139	3,139	300	2,839	0	19,700
<b>GASOLINE</b>										
3,139 100 3,039 0 3,139 3,139 300 2,839 0 3,139 19,700										
<b>GOLF ACADEMY</b>										
60-166-386-42210 SALARIES TEMP - GOLF	0	2,250	-2,250	0	0	0	2,250	-2,250	0	9,000
60-166-386-52290 MISC CONTRACTUAL	6,564	10,000	-3,436	24,003	-17,439	18,326	15,000	32,201	-13,875	56,016
60-166-386-61155 SUPPLIES	25	1,000	-975	0	25	25	1,800	115	-90	1,950
60-166-386-62115 MISC COMPUTER	0	90	-90	180	-180	180	270	360	-180	2,520
<b>GOLF ACADEMY</b>										
6,590 13,340 -6,750 24,183 -17,593 18,531 19,320 -789 32,676 -14,145 69,486										
<b>INTEREST EXPENSE</b>										
60-166-385-72120 BOOKED INT ON ADVANCE	0	0	0	0	0	0	0	0	0	3,100
<b>INTEREST EXPENSE</b>										
0 0 0 0 0 0 0 0 0 0 3,100										



**Glencoe Golf Club  
Monthly Expenditure Activity Detail**

activity sub_1 sub1_title key acct title	May 2016 Period Activity				Year-To-Date Activity (FY 2017)				Annual Budget		
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget		YTD Last Year	\$ of Last Year
<b>LIABILITY INSURANCE</b>											
60-166-385-56105 PUBLIC LIABILITY INSUR.	1,474	1,262	213	1,262	213	4,423	3,785	638	3,785	638	
60-166-385-56110 INSURANCE DEDUCTIBLES	524	500	24	224	300	541	500	41	228	313	
<b>LIABILITY INSURANCE</b>	1,998	1,762	236	1,485	512	4,963	4,285	679	4,012	951	
<b>MAINTENANCE SUPPLIES</b>											
60-166-387-61225 SEED & SOD	0	0	0	172	-172	0	0	0	172	-172	
60-166-387-61235 SAND/TOP DRESSING	1,751	1,500	251	1,718	33	1,751	1,500	251	1,718	33	
60-166-387-61245 MAINTENANCE SUPPLIES	811	3,000	-2,189	2,949	-2,137	3,724	4,500	-776	4,634	-910	
60-166-387-62135 SAFETY EQUIPMENT	339	60	279	0	339	478	640	-162	0	478	
60-166-387-64105 UNIFORMS/WORK	709	700	9	448	261	1,344	1,900	-556	918	426	
60-166-387-65105 TOOL PURCHASE/REPAIR	0	0	0	0	0	24	500	-476	157	-133	
<b>MAINTENANCE SUPPLIES</b>	3,610	5,260	-1,650	5,286	-1,676	7,320	9,040	-1,720	7,599	-278	
<b>MANAGEMENT FEE</b>											
60-166-385-53180 VOG SERVICES	0	3,543	-3,543	0	0	0	10,629	-10,629	0	0	
<b>MANAGEMENT FEE</b>	0	3,543	-3,543	0	0	0	10,629	-10,629	0	0	
<b>MARKETING</b>											
60-166-385-52215 MARKETING/ADVERTISING	162	4,000	-3,838	4,994	-4,832	8,270	8,000	270	6,223	2,048	
<b>MARKETING</b>	162	4,000	-3,838	4,994	-4,832	8,270	8,000	270	6,223	2,048	
<b>OTHER</b>											
60-166-385-52120 COMPUTER SOFTWARE	0	550	-550	42	-42	94	1,650	-1,556	85	9	
60-166-385-52125 BANKING FEES	156	206	-50	206	-50	464	585	-122	585	-122	
60-166-385-52200 POSTAGE	25	28	-3	34	-9	66	69	-3	64	3	
60-166-385-53115 AUDITING SERVICES	0	0	0	0	0	0	0	0	0	0	
60-166-385-54125 LEGAL COUNSEL - OTHER	3,590	4,000	-410	0	3,590	4,729	11,000	-6,272	905	3,824	
60-166-385-55105 MEMBERSHIPS/DUES	0	675	-675	675	-675	0	675	-675	675	-675	
60-166-385-55110 IN SERVICE TRAINING	90	0	90	0	90	90	0	90	29	61	
60-166-385-61165 SUNDRY	0	0	0	0	0	1,015	710	305	1,010	5	
60-166-385-62105 MISC COMPUTER	0	0	0	0	0	0	400	-400	0	0	
60-166-385-93125 MISCELLANEOUS	0	0	0	0	0	0	0	0	0	0	
60-166-387-51105 BUILDING MAINTENANCE	0	500	-500	0	0	0	2,150	-2,150	0	0	

# Glencoe Golf Club Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title	May 2016 Period Activity				Year-To-Date Activity (FY 2017)						
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-387-52110 LEASE OF EQUIPMENT	0	0	0	0	0	0	0	0	0	0	800
60-166-387-52160 CLEANING SERVICE	860	800	600	260	260	860	2,000	-1,140	600	260	6,580
60-166-387-52180 FORESTRY AND	1,441	0	1,441	1,441	1,441	1,441	0	1,441	0	1,441	1,750
60-166-387-52185 ANIMAL CONTROL	48	1,000	1,060	-1,012	1,060	1,204	2,620	-1,416	1,356	-152	8,200
60-166-387-52290 MISC CONTRACTUAL	0	100	0	0	0	0	100	-100	0	0	400
60-166-387-55105 MEMBERSHIPS/DUES	0	0	0	0	0	0	0	0	0	0	575
60-166-387-55110 IN SERVICE TRAINING	529	0	529	529	0	529	400	129	314	215	3,350
60-166-387-61155 SUPPLIES	0	0	234	-234	234	51	0	51	234	-183	0
60-166-388-52290 MISC CONTRACTUAL	63	584	521	-290	354	763	1,292	-529	1,320	-556	2,892
60-166-388-55110 IN SERVICE TRAINING	0	0	0	-50	50	0	0	0	50	-50	0
60-166-388-61145 SCORE CARDS	0	0	0	0	0	0	0	0	0	0	1,000
60-166-388-61155 SUPPLIES	119	300	181	18	101	1,019	1,200	-181	863	156	2,850
60-166-388-61255 RENTAL GOLF CLUB SETS	380	0	380	380	0	380	0	380	0	380	0
60-166-389-52150 CDGA SERVICES	0	0	0	0	0	0	0	0	0	0	1,800
60-166-389-64105 UNIFORMSAWORK	19	550	531	-284	303	883	850	33	748	135	1,700
<b>OTHER</b>	7,321	9,293	-1,972	3,663	3,658	13,588	25,701	-12,113	8,836	4,753	63,291
<b>POWER CART LEASE</b>											
60-166-388-74010 LEASE PAYMENT	7,974	7,974	0	2,474	5,500	15,948	15,948	0	5,500	10,448	47,845
<b>POWER CART LEASE</b>											
<b>RANGE</b>											
60-166-388-61160 MISC. RANGE SUPPLIES	92	0	92	-57	149	769	0	769	149	620	300
60-166-388-61250 RANGE BALLS	0	3,500	-3,500	-3,567	3,567	3,824	3,500	324	3,567	257	3,500
<b>RANGE</b>	92	3,500	-3,408	-3,624	3,716	4,593	3,500	1,093	3,716	877	3,800
<b>SHOP PAYROLL</b>											
60-166-385-42110 SALARIES REG -	10,222	10,333	-111	-972	11,194	30,594	30,999	-405	33,809	-3,215	135,578
60-166-385-42118 SAFETY PAY	0	0	0	0	0	225	0	225	0	225	0
60-166-385-42120 SALARIES - RHS PAY	0	2,975	-2,975	-2,676	2,676	0	2,975	-2,975	2,676	-2,676	2,975
60-166-385-42124 OTHER COMPENSATION	456	0	456	456	0	1,369	0	1,369	0	1,369	0
60-166-385-42610 EMPLOYEE BENEFITS	1,764	1,754	10	-121	1,884	5,258	5,262	-4	5,653	-395	21,048
60-166-385-46115 SOCIAL SECURITY ADMIN.	648	641	8	-53	702	1,955	1,922	33	2,119	-164	7,347
60-166-385-46120 MEDICARE ONLY CONTRIB.	152	151	0	-12	164	457	454	3	495	-38	1,966

Glencoe Golf Club

Monthly Expenditure Activity Detail

activity sub_1 key acct title	May 2016 Period Activity				Year-To-Date Activity (FY 2017)					
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-385-46125 ILL MUNI. RET. FUND	1,202	1,246	-44	1,288	-85	3,624	3,739	3,889	-265	16,202
60-166-388-42110 SALARIES REG - PLAY	8,157	8,157	0	8,213	-55	24,307	24,472	24,837	-530	107,394
60-166-388-42118 SAFETY PAY	0	0	0	0	0	225	0	0	225	0
60-166-388-42120 SALARIES - RHS PAY	0	2,000	-2,000	1,996	-1,996	0	2,000	1,996	-1,996	2,000
60-166-388-42210 SALARIES TEMP - PLAY	6,166	6,909	-743	9,138	-2,972	9,956	20,727	13,503	-3,547	89,817
60-166-388-42610 EMPLOYEE BENEFITS	3,430	3,453	-23	3,479	-48	10,276	10,359	10,436	-160	41,436
60-166-388-46115 SOCIAL SECURITY ADMIN.	850	941	-91	1,028	-178	2,023	2,822	2,232	-210	12,227
60-166-388-46120 MEDICARE ONLY CONTRIB.	199	220	-21	240	-42	473	660	522	-49	2,860
60-166-388-46125 ILL MUNI. RET. FUND	986	1,133	-148	1,037	-51	2,799	3,400	2,949	-149	14,733
<b>SHOP PAYROLL</b>	<b>34,231</b>	<b>39,913</b>	<b>-5,682</b>	<b>43,036</b>	<b>-8,805</b>	<b>93,542</b>	<b>109,789</b>	<b>105,117</b>	<b>-11,575</b>	<b>455,582</b>
<b>UTILITIES</b>										
60-166-387-52270 ELECTRICAL - LIGHT/AC	0	2,000	-2,000	0	0	3,766	4,600	2,124	1,641	27,000
60-166-387-52275 NATURAL GAS	0	0	0	0	0	1,353	1,000	1,773	-420	12,785
<b>UTILITIES</b>	<b>0</b>	<b>2,000</b>	<b>-2,000</b>	<b>0</b>	<b>0</b>	<b>5,118</b>	<b>5,600</b>	<b>3,897</b>	<b>1,221</b>	<b>39,785</b>
<b>WATER-SEWER-GARBAGE</b>										
60-166-387-52255 WATER AND SEWER	0	0	0	0	0	450	1,000	456	-6	29,000
60-166-387-52260 GARBAGE SERVICE	352	210	142	197	155	352	420	388	-36	1,470
<b>WATER-SEWER-GARBAGE</b>	<b>352</b>	<b>210</b>	<b>142</b>	<b>197</b>	<b>155</b>	<b>802</b>	<b>1,420</b>	<b>843</b>	<b>-42</b>	<b>30,470</b>

**Balance Sheet Detail**

Deferred Revenue  
Cash Balance  
Due to VOG Report  
Rain Check & Gift Balance

# Due To VOG Report

## Glencoe Golf Club

For Period Ending 05/31/2016

Acct No	Description	Balance
60-166-600-22190	GOLF MGMT FEE PAYABLE	506,485.04
60-166-600-25105	INT PAYABLE ON ADVANCE	232,043.86
60-166-600-25115	DUE TO GENERAL FUND	960,006.11
Total		<u>1,698,535.01</u>

# Rain Check & Gift Balance

## Glencoe Golf Club

For Period Ending 05/31/2016

Acct No	Description	Balance
<b>Balance Sheet</b>		
60-166-600-24105	RAIN CHECKS OUTSTANDING	7,681.00
60-166-600-24110	GIFT CERTS OUTSTANDING	10,697.69
Total		<u>18,378.69</u>

**Friends of the Glencoe Golf Club**

Monthly Report

Cash Balance





Acct No.	Description	FY Mo.	FY Mo. Bud.	PY Mo.	FY YTD	FY YTD Bud.	PY YTD	FY Bud.
	Total Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Commodities	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Operating Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Operating Excess (Deficit)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
65-170-395-32805	INTEREST ON INVESTMENTS	1.07	0.00	0.43	3.05	0.00	1.22	0.00
	Total Nonoperating Revenue	1.07	0.00	0.43	3.05	0.00	1.22	0.00
	Total Interest Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Nonoperating Activity	1.07	0.00	0.43	3.05	0.00	1.22	0.00
	Total Excess (Deficit)	1.07	0.00	0.43	3.05	0.00	1.22	0.00



# Cash Report - Friends

## Glencoe Golf Club

For Period Ending 05/31/2016

Acct No	Description	Balance
65-170-395-11111	CASH - NSCB	3,367.64
	Total	<u>3,367.64</u>